



School and Course Catalog

Iowa
August 2026

Headquarters and
Mailing Address:

399 South Spring Avenue, Suite 108
St. Louis, MO 63110



Mission Statement

The mission of Colibri Real Estate (hereinafter referred to as either Colibri Real Estate or the School) is to lead people to achieve more, adapt, and thrive in their careers.

Colibri Real Estate empowers agents and brokers to start or advance their careers by offering real estate's most comprehensive, flexible learning solutions. As a leading education company for industry professionals, Colibri Real Estate has helped millions pursue and achieve more in their careers. We've done this by providing custom education solutions and recruitment resources to thousands of brokerages, schools, and other organizations. Our service line includes comprehensive content and curriculum, expert instructors, and robust classroom resources through our family of real estate schools and innovative online learning platform.

Non-Discrimination and ADA Policy

Colibri Real Estate will not discriminate based on age, color, creed, familial status, gender identity, handicapping condition, language, marital status, national origin, race, religious preference, sex, or sexual orientation in the establishment of fees, entrance qualifications or standards for successful completion of this or any course.

Privacy Policy

Read our privacy policy in its entirety on our website: <https://www.colibrirealestate.com/privacy-policy/>.

Course Approvals

The coursework listed in this catalog has been approved for Colibri Real Estate to offer by the Iowa Real Estate Commission toward the required education for the Iowa real estate salesperson license.

Faculty and Contact Information

Prospective Student Phone Number:	844-701-2946 Mon – Fri 8:00 am – 8:00 pm (CT), Sat 10:00 am – 5:00 pm (CT)
Enrolled Student Phone Number:	866-739-7277 Mon – Fri 8:00 am – 7:00 pm (CT), Sat 9:30 am – 4:00 pm (CT)
Customer Service Email Address:	CustomerCare@ColibriRealEstate.com
Instructor:	Camie Jelinek
Instructor Email Address:	iastructor1@colibrirealestate.com
Owner:	McKissock, LLC
Administrator and Representative:	Tatiana Cardona, Real Estate Regulatory & Compliance Manager

Course Delivery Descriptions

The 60-hour Iowa Prelicense Course content is delivered to students through distance education:

Asynchronous Online – (“Online”) Self-paced internet courses that students access at any time from the student dashboard. Students are separated from the instructor by both distance and time.

Entrance Requirements

There are no prerequisite requirements to take these courses, and no special computer knowledge or program training is necessary. In fact, if you can move a mouse, point and click, and type a few words on your keyboard, you are more than qualified.

You must be at least 18 years of age and hold at least a high school diploma or GED. You will need to complete the 60-hour pre-licensing requirement

School Calendar and Observed Holidays

Our offices are closed in observance of the following United States holidays: New Year's Day, Martin Luther King Jr Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Day After Thanksgiving, Christmas Eve, and Christmas Day. Emails and phone calls will be answered the next day our office is open.

Students enrolled in Online courses can access those courses even if our offices are closed. Livestream classes will not meet on any of the observed holidays listed above.

Enrollment Period and Duration of Course Access

Online Courses

There is an open enrollment period for our Online real estate courses. Students can register for these courses 24 hours a day, 7 days a week, 52 weeks a year.



If enrolled in multiple courses, they will open one-at-a-time upon completion of the previous course in the sequence. Access to the first course expires 6 months after the enrollment date, if not complete before then. Subsequent courses expire 6 months after the completion date of the previous course in the sequence. Course extensions are available for purchase per course if additional time is needed, by calling **866-739-7277** during regular business hours.

Facilities

Students can work on their course(s) from any computer, smartphone, or tablet with an internet connection – whether it is at home, work, public library, etc. Therefore, a description and floor plan of our facilities does not apply.

Equipment Needed

Students will need a device with Internet access to take these courses (ex. computer, smartphone, or tablet). Technical issues may arise if not running updated versions of the major browsers or operating systems, and we may be limited in the assistance we can offer until those systems are up to date.

Operating Systems

Windows Vista, 7, 8, 10

Microsoft no longer supports Windows XP (still may work, but we do not support and recommend you upgrade)

Mac OS X 10.4 to 10.9

(Linux Distributions not currently supported, but may work because our software is browser based)

Browsers

General rule to which browsers we support is as follows:

The current major build minus 1 is what we officially support for each major browser (Internet Explorer, Mozilla Firefox, Google Chrome, and Safari). Example: If the current version of Firefox is 29, we will support versions 29 and 28.

Internet Connection

We cannot guarantee our courses will run on dial-up service as they are optimized for broadband. Minimum Broadband Specs of 500 Kbps download and 384 Kbps upload. Recommended 1 Mbps download and 768 Kbps upload. Wireless Broadband can run slowly on videos depending on connection speeds. 4G Network recommended for wireless.

Technical Support

If you need assistance, email CustomerCare@ColibriRealEstate.com or call **866-739-7277** during business hours. Our Customer Service staff will work with Technical Support to help resolve your issue.

Questions about real estate or the course content should be directed to the course instructor.

Tuition and Fees

Tuition for the Iowa Real Estate Salesperson Pre-License Education Program ranges from **\$379.00 to \$659.00** (based on the package selected). Tuition includes all the online supplemental materials, completion certificate, technical support, and customer care support. Tuition is subject to change; current fees are listed on our website.

Additional fees apply for course extensions, which are detailed in the **Attendance Policy** section of this catalog. Additional fees apply for final exam resets, which are detailed in the **Procedure for Course Final Exam** section of this catalog. Fees for course extensions or exam resets are not eligible for refund.



License exam fees, background check fees, and licensing fees are paid to separate entities and are not included in tuition.

Funding

As a Non-Degree granting school, tuition is paid at registration by credit/debit card. We do not offer any funding.

Attendance Policy

Online Courses

Our Online courses are self-study internet courses and, as such, there is no way to have “missed sessions” or absences for these classes. If enrolled in multiple courses, they will open one-at-a-time upon completion of the previous course in the sequence. Access to the first course expires 6 months after the enrollment date, if not complete before then. Subsequent courses expire 6 months after the completion date of the previous course in the sequence. Students can work at their own pace and complete their coursework at any time in that period.

Course extensions are available for purchase, if needed, according to the chart below by calling **866-739-7277** during regular business hours:

Course Title	Fee for Additional 7 Days	Fee for Additional 30 Days	Fee for Additional 60 Days
60 Hour Iowa Prelicense Course	\$50	\$75	\$125

Fees for course extensions are not eligible for refund.

Progress Policy

Online Courses

As these are self-study internet courses, there is not a schedule of progress to which students must adhere. Pre-license courses are accessible for six months from the enrollment date. If enrolled in multiple courses, they will open one-at-a-time upon completion of the previous course in the sequence. Access to the first course expires 6 months after the enrollment date, if not complete before then. Subsequent courses expire 6 months after the completion date of the previous course in the sequence. Students can work at their own pace and complete their course at any time in that six-month period.

If a student is unable to complete the course in that time, course extensions may be purchased to continue work in the course, as detailed in the **Attendance Policy**. Students may purchase extensions prior to or after course expiration, however extensions must be purchased prior to course expiration to prevent interruption of the program.

Fees for course extensions are not eligible for refund.

Rules of Student Conduct and Conditions for Probation or Dismissal

Students are expected to complete all coursework. Inappropriate student behavior is grounds for termination and forfeiture of your education. Inappropriate behavior includes but is not limited to cheating, fraud, use of profane language in written and verbal interactions with our instructors, other students, partners, staff, or website, verbally abusive language toward instructors, other students, partners, or staff, threatening, and bullying. Students with repeated offenses will be dismissed at the school's discretion.

Grading System and Criteria

Online Courses

To complete an Online course and receive a completion certificate, students must successfully complete the following requirements:

- Read all chapters,
- Pass all chapter quizzes and practice exams (if applicable), and
- Pass the course final exam with a grade of 70% or higher.

Procedure for Quizzes and Practice Exams

Online Courses

Each chapter of the Online course is followed by an online multiple-choice quiz. Once submitted, the system displays the percentage score at the top, then displays feedback on the questions answered correctly and incorrectly. If the quiz was passed, the next chapter becomes available. If the quiz was failed, the student can click the "Take Review Quiz" button and retake the quiz or opt to review the chapter again by clicking the "Review Chapter Info" button. Access to the next chapter will remain locked until the quiz for the current chapter has been passed.

If the Online course contains a practice exam, it will be accessible after completion of all chapter readings and chapter quizzes and before the final exam. The Practice Exam is an online multiple-choice quiz that must be passed before the final exam will be accessible.

Requirements for Completion Certificates

Students must score at least 70% on the final exam to pass the corresponding course. After the course final exam has been passed, a completion certificate will be available on the student's dashboard. Completion certificates are needed to apply for a license. Students can print as many copies as needed.

Up to three attempts at the final exam for a course are included in course tuition. If a student fails all available attempts for a course, the student may purchase additional final exam attempts in sets of three for \$50.

Iowa Refund and Transfer Policy

At Colibri Real Estate, we're committed to providing the ultimate learning experience, which is why we back every purchase with our satisfaction guarantee. Our commitment to quality education promises peace of mind when selecting real estate courses.

All Delivery Methods

- A. Colibri Real Estate shall refund all charges to any student who withdraws within the first two calendar weeks of instruction.
- B. Colibri Real Estate shall make a pro rata refund of charges to any student who terminates their product after two calendar weeks of 95% of the amount charged to the student multiplied by the ratio of the number of calendar days remaining in the course access period to the total number of calendar days in the course access period. If a student has completed sixty percent or more of a course, Colibri Real Estate is not required to refund charges.
- C. When a student terminates a product after the first two calendar weeks due to the student's physical incapacity or, for a program that requires classroom instruction, due to the transfer of the spouse's employment to another city, the student shall receive a refund of the charges in an amount that equals the amount charged to the student multiplied by the ratio of the remaining number of calendar days in the course access period to the total number of calendar days in the course access period.
- D. A refund of charges shall be provided to the student within forty-five days following the date of the institution's determination that the student has terminated their product.
- E. A student who terminates their product shall not be charged any fee or other monetary penalty for termination, other than a reduction in tuition refund as specified above.

There are two methods for requesting a refund:

- Tell us about your experience and request a refund via email at CustomerCare@ColibriRealEstate.com. We will respond within 24 hours during the week or on Monday if received over a weekend.
- Call us during our regular business hours at **866-739-7277** to request a refund.

Transferability of Credits

Colibri Real Estate does not guarantee the transferability of its credits to any other institution unless there is a written agreement with another institution. Colibri Real Estate does not have a written agreement with any other institution. Full credit is provided for courses completed in their entirety in the form of a completion certificate. We do not offer partial credit, nor is partial credit transferable to another educational institution.

Credit Allowed for Previous Education and Training

Colibri Real Estate does not grant credit for previous education and training.

Course Content Changes

Colibri Real Estate reserves the right to change course content or required materials to ensure that course content meets the minimum requirements. Notice of the changes will be communicated via email. Students will not be charged fees associated with such changes if they transition to the updated material during the reasonable window of time set by the school. Students will be charged fees associated with such changes if they do not respond to the school's email communication to transition to the new material during the reasonable window of time set by the school.